

Divorcing Clients Need Special Care

Become a Certified Divorce Specialist (CDS®)

Elevate your expertise.

Establish trust.

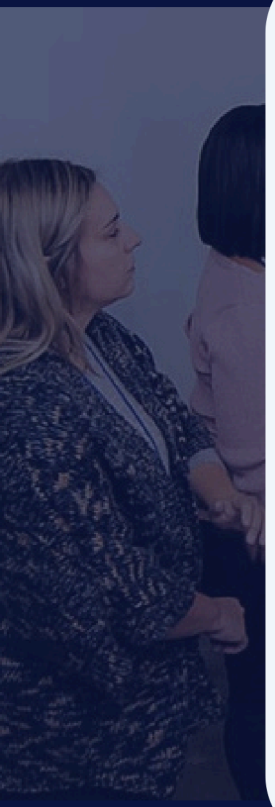
Stand out in your field.

Grow your business.

www.theCDStraining.com

Be the professional they are looking for.

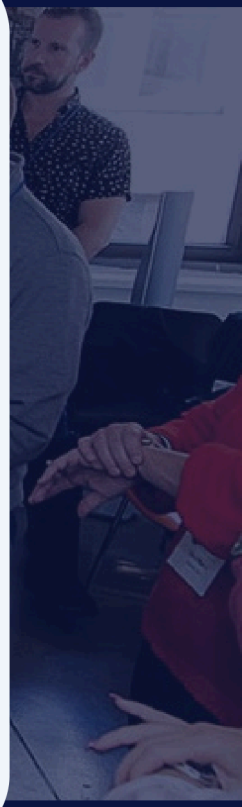
Add value, credibility, and stand out in your industry with the Certified Divorce Specialist (CDS®)program–a comprehensive training for professionals in various industries who wish to provide better services for their divorcing clients.



Why Become a CDS®

Not having the right information or proper tools for divorcing clients will usually lead to unhappy clients, with even unhappier results.

- ✓ Become better equipped in assisting your divorcing clients.
- ✓ Understand the legal, financial, mental health, and real estate implications in the divorce process.
- ✓ Be skillful at managing emotional states.
- ✓ Know which questions to ask and how to ask them.
- ✓ Successfully manage client expectations.



Become a CDS® today at theCDStraining.com

PART OF THE

National Association *of* **Divorce Professionals**

Providing quality connections and divorce education to professionals

www.theNADP.com | 1-888-623-7365

Step up & Stand Out.

The Certified Divorce Specialist (CDS®) Training is for professionals in the Legal, Financial, Mental Health, and Real Estate fields who provide services for divorcing clients.



- CDS® graduates are equipped with valuable divorce-specific information and a customized communications skillset to work with and collaborate on low and high conflict divorce cases.
- This unique program will provide you the tools to overcome common obstacles most professionals experience with divorcing clients and ultimately improve the experience for all parties involved

CDS CERTIFIED DIVORCE SPECIALIST

What CDS Graduates Are Saying...



"One of the most rewarding areas of the training was the session on information gathering and precision questioning. I have used the skills I learned both with divorcing and non-divorcing clients, and it has greatly enhanced my practice. I highly recommend the CDS®."

Aviva Pinto, CDFA
Wealth Manager



"An excellent experiential workshop that will certainly add tremendous value... Expect to grow personally and professionally by participating in this well organized, top notch program."

Laurie Dubow
Licensed Real Estate and Mortgage Broker



"Even though I have been practicing law for 27 years, I am always trying to improve my skills so that I can serve my clients better. I learned so much from this training... This training is a MUST for everyone who works professionally with clients going through a divorce."

Debrah Whitson
Family Law Attorney & Mediator



"I never expected to gain such an awareness of how other professions work with divorcing families. The the-ories and techniques I learned will no doubt give me a new lens in which to work with my clients."

Sammi Siegel, PhD, LMHC
Psychotherapist

About the Program



This CDS® program is a highly involved and participatory course.

It consists of a specialized communication skills training with a focus on integrating those skills in a client-session environment.

It also highlights specific legal, financial, mental health, and real estate information that are integral to the divorce process. The CDS® curriculum is filled with experiential learning, including a comprehensive manual, several exercises, and time to practice your new skills. You are sure to come out of the training enlightened and empowered.

What you'll be learning

CE/CLE Approved Credits

The Certified Divorce Specialist (CDS®)Training is recognized by different organizations. Please visit our website for more details.

Communication

Essential communication skills you need to understand and work with divorcing clients to build and maintain a productive client relationship. Helping you break through resistance and gain more cooperation.

Language & Culture

How to understand the unique language and culture of the divorce process and the specific needs and wants your clients may have. From terminology to traditions, we cover a wide range of important topics all divorce professionals should know.

Systems

The holistic fundamental elements of the divorce process through its various stages, including the instrumental professionals and industries. Know whom, how and when to bring into the case to help support you and your client.

PROGRAM DETAILS

The Certified Divorce Specialist (CDS®)Program is a highly involved participatory training that is divided into two sections.

PART I: COMMUNICATION SKILLS

The first section the Certified Divorce Specialist (CDS®)Program consists of specialized communication skills training with a focus on integrating those skills in a client session environment. One of the most challenging aspects of serving divorcing clients is having to communicate and build a professional/client relationship with individuals who are at the beginning or midst of an extremely painful process, both emotionally and financially. In order to help them navigate this turbulent process in an efficient manner, you must be able to communicate in a way that your client has clarity, comfort, and confidence.

TOPICS

- Introduction to the CDS®program
- CDS® Benefits
- Levels of Learning
- NLP Communication Model
- Emotional State Management
- Perceptual Positioning
- Avoiding resistance and maintaining co-operation with your clients
- Effective methods of information gathering and precision questioning
- Managing Expectation
- The Seven Stages of the Professional/Client Session Cycle

PART II: FUNDAMENTAL ELEMENTS OF DIVORCE

In the second section of the Certified Divorce Specialist (CDS®)Program, you will learn specific information regarding the Legal, Financial, Mental Health, and Real Estate fields that are essential to the divorce process. If you are providing a service to a divorcing individual, couple, or family, it is imperative for you to familiarize yourself holistically on ALL the parts that are involved and that your client will need help with.

TOPICS

LEGAL SECTION

- The Legal Professional
- Different Types of Divorces
- Divorce Process Options
- Important Factors in a Divorce Settlement
- Parenting Plan
- The Importance of Staying Up-to-Date with the Latest Laws (Both Federal and Local)
- Same Sex Divorce
- Military Divorce

RESIDENTIAL SECTION

- The Residential Professional
- How Does Divorce Affect An Individual's Ability to Buy or Sell a Home?
- How Divorce Affects A Client's Credit and Their Ability to Qualify for a Mortgage/Loan
- How the Client's Living Situation Affects the Process
- Residential Options When Going Through Divorce
- How the Selling of a Home Affects the Child Going Through Divorce

FINANCIAL SECTION

- The Financial Professional
- The Financial Affidavit
- Insurance for Alimony and Child Support
- Loans to Help Cover Divorce Costs
- Taxes
- National Alimony Tax Reform
- Property Division
- Splitting up a 401K in divorce

MENTAL HEALTH SECTION

- The Mental Health Professional
- The Emotional Stages of Divorce
- Signs of Depression
- The Narcissistic Client
- Domestic Violence & Divorce
- How Divorce Affects a Child
- Self Care - How to Avoid Professional Burn-out

CERTIFIED DIVORCE SPECIALIST

THE CDS® TRAINING IS AVAILABLE AS AN ON-DEMAND 16-HOUR COURSE

FINAL ASSESSMENT

Upon the completion of the course, you must pass a CDS® online assessment with a 75% or higher in order to receive the CDS® designation.

CERTIFICATION

There is a $95 annual reinstatement fee, and you are required to submit 10 hours of divorce- specific continuing education every two years to maintain your CDS® designation. National Association of Divorce Professional (NADP) member meetings are approved for CDS® continuing education credits.

CDS® Graduates have access to monthly online CDS® Alumni meetings networking opportunities, receive personalized marketing materials, and are also listed in the CDS® Online Directory.

Marketing Materials

FOR CDS® DESIGNEES

Brochure for Prosepctive Clients



CDS® SEAL



Social Media Graphic



CDS® Directory Profile Page



CDS® Corporate & Group Training Available

Have your staff trained as Certified Divorce Specialists (CDS®) and become a

CDS® Aligned Business

How can your business stand out to divorcing clients and provide exemplary service? When your team is:

DIVORCE EDUCATED

MORE RESOURCEFUL

BETTER PREPARED

CDS® Aligned Businesses...

- Receive personalized marketing materials to differentiate their firm as a Certified Divorce Specialist (CDS®)Aligned Business.
- May use of the CDS® Aligned Badge on their company marketing materials.
- Represent themselves to prospective clients as a business that is better equipped to handle their divorce needs.
- Receive a company listing in the CDS® Directory.
- Are connected with other CDS® Legal, Financial, Mental Health, and Residential Professionals Internationally, providing great, resources, exposure, and possible collaborations.
- Have staff equipped with a holistic understanding of the entire divorce process and unique communication skills to manage a better experience for all parties involved.
- Can expect an improvement of internal and external company communications.

To learn more about becoming a CDS® Aligned Business please email us at info@thecdstraining.com or call 1-888-623-7365 x705